



LEVERAGING THE POWER OF NETWORKING GROUPS

Any new LegalShield “Fast Start” Associate who gets just ONE Fast Start recruit (w/ membership) and 2 more memberships — OR — gets 5 Membership sales... will get an immediate PROMOTION to the ASSOCIATE level. Most people shoot for this in their first 72 hours!

1. This means you FAST START QUALIFY, enabling you to earn Fast Start Bonuses – the “Left Side” of the comp plan.
2. This means your commission increases from \$68 to \$103!!
3. This means you will be receiving passive OVERRIDE commissions of up to \$34 on each of your downline Associates’ sales!

* If you do not Fast Start qualify within your first 45 days with the 5 sales or “3 & 1”... it will take you 50 sales to move up to Senior Associate.

Best Plan to Achieve this Goal:

- 1) Make a list of every person you know
 - Some you will just sell a membership to
 - Some you want to recruit into your business

**** Do NOT talk to people about LegalShield by yourself!!! You will blow it. Use your upline to help introduce LegalShield properly to them. TRUST US.**

Schedule a PBR (“Private Business Reception”), or In-home Meeting, in next 72 hours at your home, Invite your local friends over, play the PBR DVD, sign them up!

Do your PBR within your first 3-5 days!

PBR stands for Private Business Reception, which is the name for a presentation you do in your home and invite people to come over to hear about LegalShield.

What a PBR means to you:

- Invite 30-40 people (properly)
- Ten people show up
- Five join as Associates & Members, 2 join just as Members, 3 just didn’t get it (conservative example)

5 Memberships X \$103 plus 2 Memberships X \$138 = **\$792 in one hour!**

Don’t put off what you can do right away. Be a doer, not a procrastinator? Just DO IT!