

A Your "Why" If you had all the time and money you needed, how would your life change? Write down your dreams for the life you want to create. Also, what's ONE goal we can help you accomplish RIGHT NOW?

B Create Your List Your contact list is the foundation of your business. Write down EVERYONE you know. Don't pre-judge anyone. Start with your TOP 10 right now and continue making your list on additional pages as needed.

	NAME	PHONE	BACKGROUND	TOOL	FOLLOW UP	3-WAY	LIVE EVENT
1.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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10.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Tools: PBR PCC DVD FL=Flip Chart WS=Website SC=Sizzle Call SD=Sit Down LDP=Long Distance Package

... These are the 3 people you want to benefit the most. Make sure you contact these people with the help of your support team.

THE EXPOSURE PROCESS

This process is important, make sure your support teams shows you how to do it correctly.



C Launch Your Business Schedule your PBR and PCC with your support team.

PBR (Private Business Reception) _____ Date/Time _____ Expert

PCC (Private Conference Call) _____ Date/Time _____ Expert

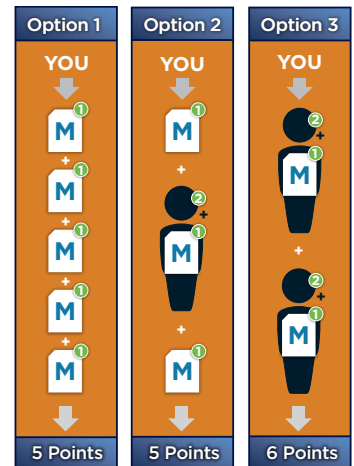
Director _____ Name/Phone

Executive Director _____ Name/Phone

Your Support Team

Your First Goal

Meet your Fast Start qualification requirements one of three ways:



M = New Member = New Jr. Associate

D Get Plugged In Stay connected to your leaders and plug into the events.

Basic Training _____ Date/Time _____ Address

Business Briefing _____ Date/Time _____ Address

Conference Calls _____ Date/Time _____ Phone Number/Pin Code

Personal Development _____

After completing this form, be sure to save it for future reference by clicking FILE then SAVE AS.

Create Your List

Your contact list is the foundation of your business. Write down EVERYONE you know. Don't pre-judge anyone. Use as many of these pages as necessary. Work with your support team to share the information with everyone.

NAME	PHONE	BACKGROUND	TOOL	FOLLOW UP	3-WAY	LIVE EVENT
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