

1 2 3 ABC

UP
LEVEL

GOAL: Level Up to Sr. Associate Market 3 Memberships & Recruit 1 Associate



1. Easiest Membership (Mom, Best Friend, Relative, etc.)
2. Easiest Associate with a Membership
3. One More Membership

* Compensation based on the \$49.90 family legal and family ID Shield plan



\$60



\$60



\$60

\$180
+ \$180 Bonus
= \$360!

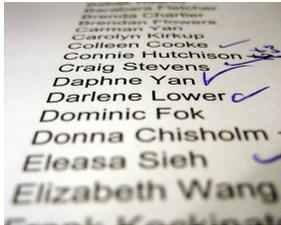
- Must be completed in your first 20 days to receive the LevelUp bonus.
- Prepaid debit cards will not issue full advance commission.
- Reinstated memberships under 5 years will not issue full advanced commission.

FOR EACH PERSONAL RECRUIT YOU GET AND HELP LEVEL UP, YOU GET A \$180 BONUS AS THE RECRUITER!

★ **Visit www.AssociateStart.com for LevelUp123ABC Training!** ★

A) Make a List

Make a quick list of who your easiest members and easiest recruits might be.



B) Send The Video

Download the Prospect App at AssociateStart.com to send membership and opportunity videos to your prospects. The Group Code is **PINNACLE**



C) Follow Up & 3 Way Call

Follow up with your prospects and put them on the phone with your support team to get their questions answered.



Join the Team Pinnacle

Facebook page at:

facebook.com/groups/LegalShieldTeamPinnacle

Connect With Us



Join the Team Text System by texting **@LSPinnacle** to the phone number **81010**

Presentation Tools (in case you don't have Prospect App yet)

- Private Business Overview (PBO) 22 min video - www.NewLaunchJoin.com
- Phone Recording (20 min) w/ Brian Carruthers - 801-705-5838



First Step Guide

To complete the Getting Started Right process, fill in this guide, then launch your LegalShield business and LevelUp to Senior Associate!



STEP 1: Watch the LevelUp123ABC Getting Started Video at AssociateStart.com.

Schedule your 20 minute Game Plan Interview (GPI) with your support team.

Date: _____ Time: _____

Write down your WHY for starting your LegalShield business: _____

STEP 2: Build your list.

Start with your Top 10 right now and continue building your list to 100+ names. Use social media sites and memory joggers to assist in this process.

| | NAME | PHONE | BACKGROUND | TOOL | Follow Up | 3-Way Call | Live Event |
|-----|-------|-------|------------|-------|--------------------------|--------------------------|--------------------------|
| 1. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 2. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 3. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 4. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 5. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 6. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 7. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 10. | _____ | _____ | _____ | _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

STEP 3: Launch your business by scheduling your Private Business Reception (PBR), Private Conference Call (PCC), and/or Private Zoom Call (PZC).

Private Business Reception:

Date: _____ Time: _____

Private Conference Call:

Date: _____ Time: _____

Private Zoom Call:

Date: _____ Time: _____

NEXT, Get plugged into events and get connected with your leaders.

Support team: _____
Senior Director Name & Number Executive Director Name & Number

Team Pinnacle Weekly Calls: Sundays at 9:00pmET dial 712-432-7608 pin 68851#

Other Calls: _____

Super Saturday: _____ Convention: _____

Weekly Briefing: _____ Other: _____

PERFORMANCE CLUB, Get in Performance Club! Learn how at Connect.LegalShield.com/PC

LegalShield Home Office - 580-436-7424

Briefings & Trainings Calendar - www.LegalShieldCalendar.com