TEAM PINNACLE

Getting Launched info at:

www.associatestart.com

CONGRATULATIONS!
Welcome to the TEAM!

- Here is your week by week plan to LAUNCH your business. It's SIMPLE and EFFECTIVE.
- Follow the Steps and you WILL SEE RESULTS QUICKLY. Deviation from these steps IS NOT RECOMMENDED if you want to earn income immediately.
- The Goals listed on each page are our suggestions, but please feel free to adjust the timeline for each level to fit your personal goals.

***Millionaire TIP:* Look at this document EVERY DAY as a reminder of what to FOCUS on to reach your next goal.**

Associate Level
Starting Level

You: _____
Associate & Member

RANK ADVANCE TIMELINE

Advance (**Fast Start Qualify**) within 20 days

- I am **SR. ASSOCIATE** on: _____

Advance within 45 days of registration

- I am **MANAGER** on: _____

Advance within 90 days of registration

- I am **SR. MANAGER** on: _____

Advance within 60 days

- I am **DIRECTOR** on: _____

Advance within 30 days

- I am **SR. DIRECTOR** on: _____

Advance within 30 days

- I am **EXECUTIVE DIRECTOR** on: _____

TEAM PINNACLE

Your first 7 days is 100% FOCUSED on helping you GET PAID from LegalShield.
Fast Start Qualify– earn your first PROMOTION to SR. ASSOCIATE.

GOAL: $100.00 in premium sold and at least 1 Recruit

Senior Associate
You

Associate & Premium
Business Builder Bundle Example
($24.95 LegalShield
$29.95 3B IDShield Plan
$12.95 Home Business Supp)

1. Associate (with Membership Premium): _____
2. Additional Membership Premium:_____
3. Additional Membership Premium:_____

= $100.00 Premium

BONUS: Rank up to Sr. Associate and take your Fast Start Training Class in the first 20 days and get $100.00 bonus!

TEAM PINNACLE

MANAGER

Start/Effective Date: _____ within 45 days MANAGER by : _____

GOAL: 3 Associates AND $400 premium organizationally or $400 personal premium

Manager
You

_____
Associate
Example $100 premium

_____
Associate
Example $200 premium

_____
Associate
Example $100 premium

$400

(Check off a square for every $10 of premium sold by you OR someone in your team)

BONUS:
Rank up to MGR and take FST within 45 days earn $750 bonus!

TEAM PINNACLE

SENIOR MANAGER

Start/Effective Date: _____ (90 days from registration) SENIOR MANAGER by : _____

GOAL: 3 Senior Associates AND $1350 in premium sold personally or organizationally.

Senior Manager
You with your total premium sold to date

_____
Sr. Associate PLUS their total premium sold to date

_____
Sr. Associate PLUS their total premium sold to date

_____
Sr. Associate PLUS their total premium sold to date

$1350 total Premium

(Check off a square for every $20 of premium sold by You OR someone in your organization!)

√ √ √ √ √ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐
√ √ √ √ √ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐
√ √ √ √ √ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐
√ √ √ √ √ ☐ ☐

DIRECTOR

Start/Effective Date: _____ (150 days after registration) DIRECTOR by : _____

GOAL: 3 Managers AND $2700 in premium sold personally or organizationally

$2700 total premium
(Check off a square every time $25 premium is sold by You OR someone in your organization!)

BONUS: You have achieved the **TOP permanent position in LegalShield!**

TEAM PINNACLE

SENIOR DIRECTOR

Start/Effective Date: _____ (180 days after registration) SENIOR DIRECTOR by : _____

GOAL: To achieve Senior Director you must qualify as Director with $2700 in total premium sold with the proper structure, personally Performance Club Qualify and have $700 in premium (not more than $400 from any 1 leg) in a calendar month.

$700 in premium in one calendar month
(Check off a square with every $25 in premium sold by you OR someone in your organization!)

BONUS: You receive a MASSIVE PAY RAISE at this level and are well on your way to earning $3,000-$5,000 per month PART-TIME!

TEAM PINNACLE

EXECUTIVE DIRECTOR

Start/Effective Date: _____ (210 days after registration) EXECUTIVE DIRECTOR by : _____

GOAL: To achieve Executive Director you must qualify for Director with $2700 in total premium sold with the proper structure, personally Performance Club Qualify and have $1400 in premium (not more than $650 from any 1 leg) in a calendar month.

$1400 in premium per calendar month
(Check off a square every time $25 in premium is sold by you OR someone in your organization!)

BONUS: Executive Director is the gateway to FINANCIAL FREEDOM
$6,000-$8,000 per month PART-TIME!

TEAM PINNACLE

CONGRATULATIONS
On achieving Executive Director on _____ !!!

- Now you have 1 task and 1 task only! DUPLICATE your Success in Another Person on Your Team & HELP THEM BUILD INTO AN EXECUTIVE DIRECTOR ORGANIZATION. You are Building a TEAM of LEADERS who then DEVELOP MORE LEADERS!!!
- Stay in the **Performance Club** and teach EVERYONE on your team to do the same!
- Be sure they all have a copy of this document!
- NEXT STOP: **PLATINUM WORLD**!!!

TEAM PINNACLE

5 PHASES OF GROWTH

PHASE 1	PHASE 2	PHASE 3	PHASE 4	PHASE 5
Fast Start Qualify!	Performance Club	Performance Club Pro	Executive Director	Platinum
$100 Premium and 1 Associate in your **FIRST 20 DAYS**	$67 in Premium with 1 Associate or $100 in Premium	$120 in Premium with 2 Associates or $200 in Premium	12 - 24 Team Members who PCQ or PC Pro	1 Executive Director in 4 different lines of your organization

Pathway to Platinum

TEAM PINNACLE

Commissions (Based on $54.90 premium plan)

LIFETIME RESIDUAL INCOME!

BONUSES
$450 (90 Days)
$450 (45 Days)
$100 (20 days)

Your Level	Personal Income	Team Override
Executive Director	$308	$55
Senior Director	$253	$44
Director	$209	$33
Senior Manager	$176	$22
Manager	$154	$22
Senior Associate	$132	$22
Associate	$9.17 a month ($110/Year)	

ADVANCED COMMISSIONS

The business opportunity information is for use by LegalShield, its affiliates and its independent associates. No guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. For statistics on actual earnings, please review the Income Disclosure Statement available at opportunity.legalshield.com.

TEAM PINNACLE

PERFORMANCE CLUB

Performance Club (PC)–Up to $250 Monthly Bonus!

- **$100 total monthly premium required to qualify.**
- 1st recruit adds a 50% premium multiplier once $67 in new premium has been written.
- $67 **NEW** membership premium + 1 new recruit = > $100 premium.

Performance Club Pro (PCPro)–Up to $500 Monthly Bonus!

- **$200 total monthly premium required to qualify.**
- 1st recruit adds a 50% premium multiplier once $67 in new premium has been written.
- 2nd recruit will increase premium multiplier by an additional 25% (total 75%) once $120 in new premium has been written.
- $120 **NEW** membership premium + 2 new recruits = > $200 premium.

Three Tiers of Retention and Bonus Payout:
Organizational or Personal Retention

Performance Club	65%–76.99%	77%–81.99%	82%+
Months 4–11	$35.00	$50.00	$65.00
Months 12–23	$110.00	$150.00	$185.00
Months 24+	$150.00	$200.00	$250.00

Performance Club Pro	65%–76.99%	77%–81.99%	82%+
Months 4–11	$75.00	$100.00	$125.00
Months 12–23	$225.00	$300.00	$375.00
Months 24+	$300.00	$400.00	$500.00

Complete details about LegalShield Performance Club: my.lsengage.com/pc

TEAM PINNACLE

YOUR TEAM WEBSITE:

www.myteampinnacle.com

YOUR TEAM CONFERENCE CALL:

Every Sunday

9:00 PM EST

(712) 432-7608 PIN 68851#

PLEASE dial into our team calls
10 minutes early and announce your city/state.