



The 100 'No' Challenge

801-705-5838 (11 minute recording)

NO NO NO NO NO NO NO NO NO NO
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YES YES YES YES YES

Just call prospects and 3-way them into this new recorded business overview. If they have any interest, get them on the phone with your 3rd party upline expert. They will either answer their questions and close them, or invite them out to a briefing if they need to see more. You will get 5 Yeses before you get 100 No's!