

# TEAM PINNACLE

## Advancement Blueprint



# CONGRATULATIONS!

**You are a new ASSOCIATE!**

**Your Associate Number:**

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**WELCOME TO THE TEAM!**

**GO TO:**

**[associatestart.com](http://associatestart.com)**

**This is your working roadmap to whatever income levels you would like to accomplish.**

**GOAL:** Climb to higher ranks in the commission structure to increase your earnings!



Write down your **WHY**:

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Craft your **STORY**:

1. Your background: \_\_\_\_\_
2. Your problem(s): \_\_\_\_\_

(Ask if they can relate)

3. Your solution: **STARTING YOUR BUSINESS!**

Ask if they want to see the solution you found.

**SUPPORT TEAM:**

Senior Director: \_\_\_\_\_

Executive Director: \_\_\_\_\_

Money **GOALS**:

1st week: \_\_\_\_\_

1st month: \_\_\_\_\_

1st year: \_\_\_\_\_

Date **IF** you want to go FULL TIME:

\_\_\_\_\_



**LAUNCH Presentation Date/Time:** \_\_\_\_\_

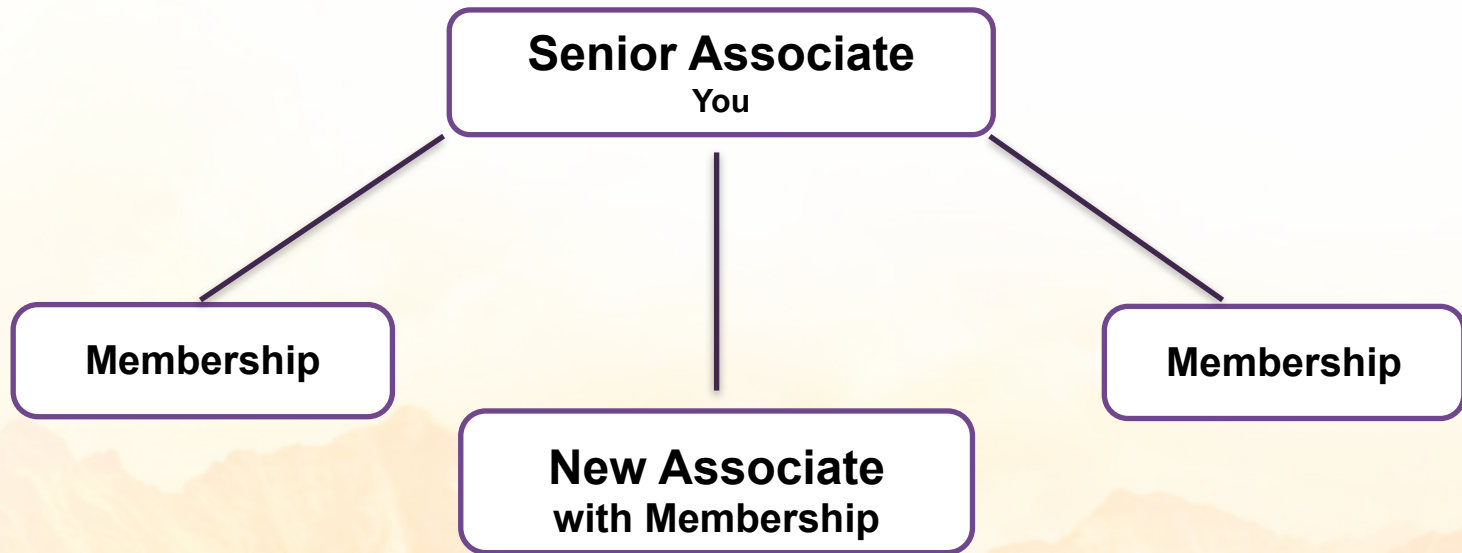
**Place:** \_\_\_\_\_



# SENIOR ASSOCIATE

Start/Effective Date: \_\_\_\_\_ within 20 days by: \_\_\_\_\_

- ➔ Your first 7 days are 100% focused on helping you GET PAID from LegalShield. **FAST START QUALIFY** - earn your first PROMOTION to **SENIOR ASSOCIATE**.
- ➔ **GOAL:** 3 Membership sales PLUS one recruit OR 5 Membership sales

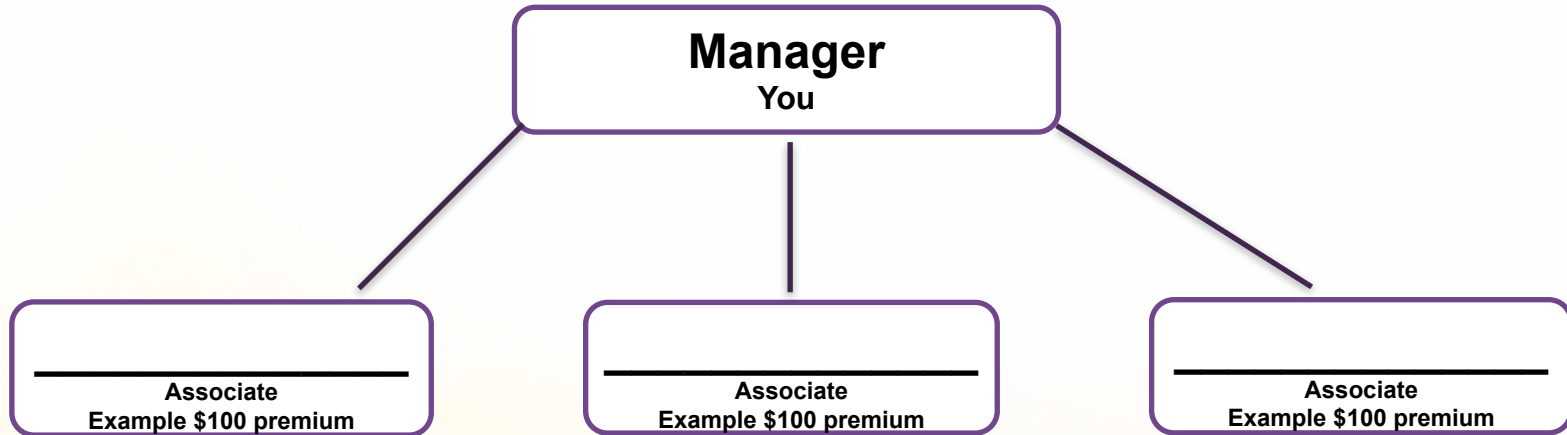


- ➔ **BONUS:** When you Fast Start Qualify to Sr Associate in your first 30 days, you can receive a \$200 bonus. The sponsor bonus pays at \$100, as does the qualified Upline Power Team Sr. Director, Executive Director and Platinum bonuses.

# MANAGER

Start/Effective Date: \_\_\_\_\_ within 45 days by : \_\_\_\_\_

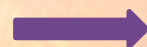
➡ **GOAL:** 3 Associates AND \$300 organizational or \$500 in personal premium



**\$300**

(Check off a square for every \$10 of premium sold by you  
OR someone on your team)

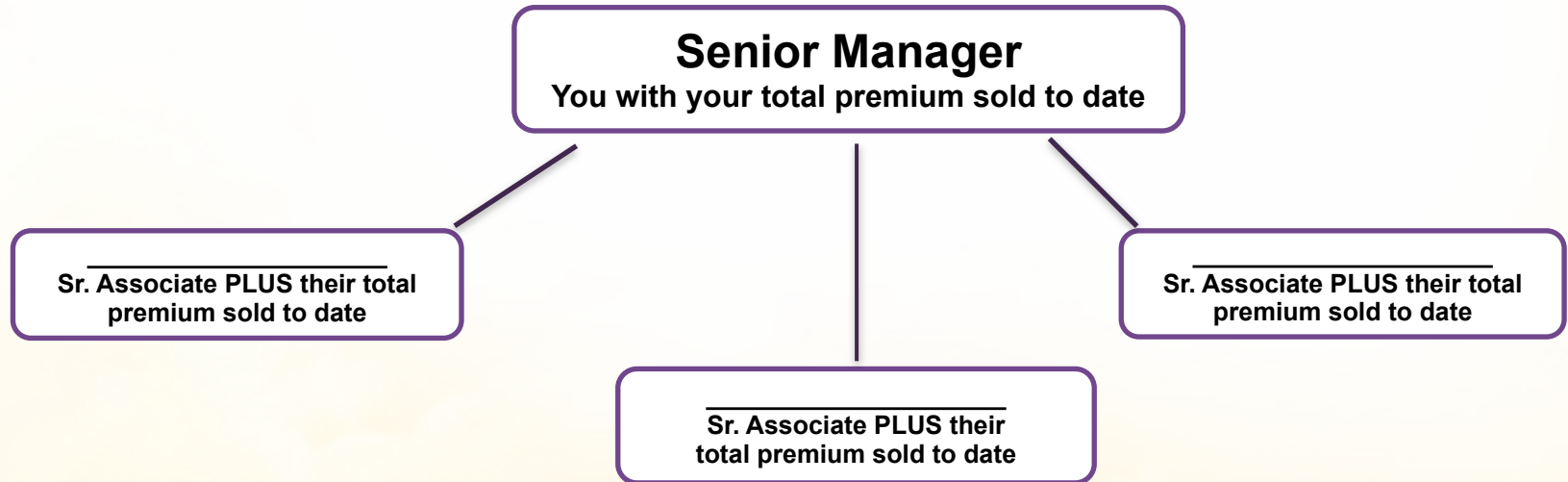
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**BONUS:** Take Fast Start Training and rank up to  
**MANAGER** within 45 days to earn a \$400 bonus!

# SENIOR MANAGER

**➡ GOAL: 3 Senior Associates AND \$1,500 in premium sold personally or organizationally.**

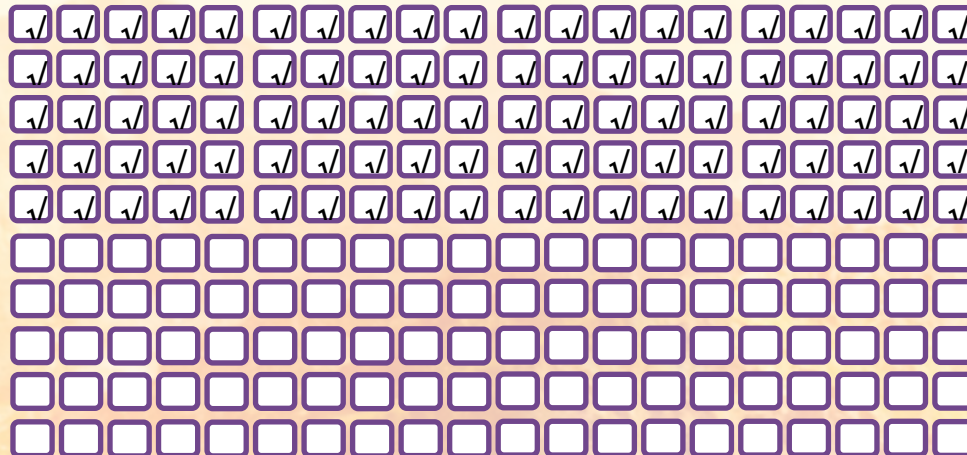
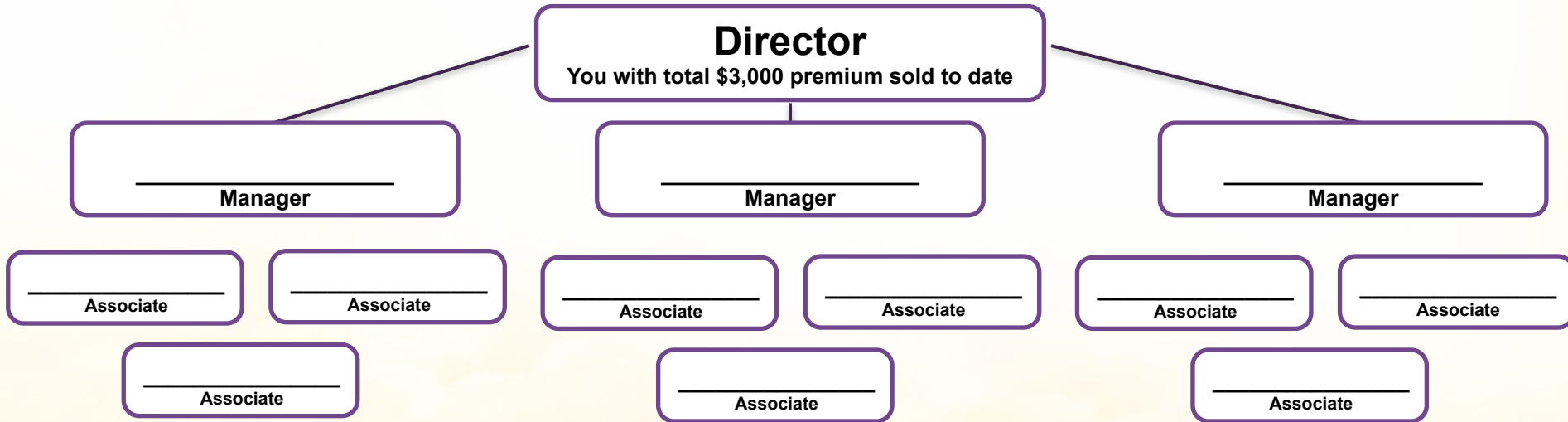


**\$1,500 total Premium**

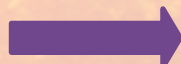
(Check off a square for every \$20 of premium sold by You  
OR someone in your organization!)

# DIRECTOR

➡ **GOAL:** 3 Managers AND \$3,000 in premium sold personally or organizationally



**\$3,000 total premium**  
(Check off a square every time \$20 premium is sold by You OR someone in your organization!)



**BONUS:** You have achieved the **TOP permanent position** in LegalShield!



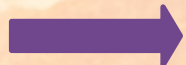
# SENIOR DIRECTOR (QUALIFY MONTHLY)

➡ **GOAL:** To achieve Senior Director you must qualify as Director with \$3,000 in total premium sold with the proper structure, personally Performance Club Qualify and have \$700 in premium (not more than \$350 from any 1 leg) in a calendar month.

**Senior Director**  
You

(Check off a square every time \$20 in premium is sold by you OR someone in your organization!)

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**BONUS:** You receive a MASSIVE PAY RAISE at this level and are well on your way to earning \$3,000-\$5,000 per month PART-TIME!



# EXECUTIVE DIRECTOR (QUALIFY MONTHLY)

- ➡ **GOAL:** To achieve Executive Director you must:
1. Qualify for Director
  2. Personally Performance Club Qualify; with
  3. \$1,400 in organizational premium with not more than \$700 from any one leg of business.

## Executive Director You

**\$1,400 in premium per calendar month**

(Check off a square every time \$20 in premium is sold by you  
OR someone in your organization!)



➡ **BONUS:** Executive Director is the gateway to FINANCIAL FREEDOM  
\$6,000-\$8,000 per month PART-TIME!

# CONGRATULATIONS

## on achieving Executive Director!!!

- Now you have **one** task and **one** task only!  
DUPLICATE your Success in Another Person on Your Team & HELP THEM BUILD INTO AN EXECUTIVE DIRECTOR ORGANIZATION. You are Building a TEAM of LEADERS who then DEVELOP MORE LEADERS!!!
- Stay in the **Performance Club** and teach EVERYONE on your team to do the same!
- Be sure they all have a copy of this document!
- NEXT STOP: **PLATINUM WORLD!!!**



## Commissions (Based on \$37.95 Preferred Legal + \$34.95 IDShield)

	Your Level	Personal Income	Team Override	
	Executive Director*	\$416	\$85 +	} <b>\$336</b>
	Senior Director*	\$331	\$85 +	
	Director	\$246	\$68 +	
<b>Bonus</b>	Senior Manager	\$178	\$46 +	
\$500 <sup>1</sup> (45 Days)	Manager	\$132	\$32 +	
\$200 <sup>2</sup> (20 Days)	Senior Associate	\$100	\$20	
	Associate	\$80		

<sup>1</sup> Advance to Manager

<sup>2</sup> Fast Start Qualify

\*Based on Elite Level Commissions



# PATHWAY TO PLATINUM

## 5 Phases of Growth

PHASE 1	PHASE 2	PHASE 3	PHASE 4	PHASE 5
Fast Start Qualify!	Performance Club	Go Manager	Executive Director	Platinum
3 Memberships & 1 recruit or 5 Memberships <b>FIRST 20 DAYS</b>	\$150 in personal premium every month	3 Associates and \$300 total premium	12 Team Members who PCQ monthly	1 Executive Director in 4 different lines of your organization







# Performance Club Matching Bonuses

## Help Associates Get Performance Club Qualified!

Power Team Sr. Directors or Above can earn a Matching Bonus for Each Month an Associate on Their Team Earns a Performance Club Check in Their First 23 Months!

Months PC Qualified	Qualifier Bonus	First Upline Power Team Sr. Director (100% Match)	First Upline Power Team Executive Director (50% Match)	First Upline Power Team Platinum (50% Match)
3-11	\$200 Bonus	<b>\$200</b>	<b>\$100</b>	<b>\$100</b>
12-23	\$400 Bonus	<b>\$400</b>	<b>\$200</b>	<b>\$200</b>

There is no limit to the number of Matching Bonuses a qualified upline Power Team Sr. Director or Above can earn in a month!

### How to Qualify:

- Upline Sr. Directors, Executive Directors & Platinum Executive Directors must be Power Team qualified in the month their downline PC qualifier earns their Performance Club Check to be eligible.
- Power Team qualified is defined as achieving a level rank for three consecutive months (e.g. qualify Sr. Director in January, February, & March to be considered a Power Team Sr. Director in April).
- Upline Power Team Senior Director, Power Team Executive Director, and Power Team Platinum bonuses are determined in the month of their downline's Performance Club Check payout.
- PC Matching Bonuses will be earned during the first 3-23 months in which their qualifying downline associate earns a Performance Club Check.
- See next page for full matching bonus eligibility requirements.

# Team Pinnacle System

## Team Zooms are on PinnacleLeaderZoom.com



### What is the "Weekly Team Zoom"?

Once a week, we have top leaders share updates, train on relevant topics, shares stories, showcase new success stories, and accelerate everyone's learning and earning curves. Lasts one hour.

### What is a "Fireside Chat"?

Top leaders will be on the Zoom to lead the conversations and share valuable insights. Feel free to share, ask questions, and bond with our teammates. This is a highly interactive part of our team culture. Lasts one hour on Saturday mornings.

### Monday Leaders Zoom

Start your week learning from the top mentors on leadership and business development (\*[MondayLeaders.com](http://MondayLeaders.com))

## Nightly Presentation Zooms are on PinnacleZoom.com

### SUN

7PM - Presentation  
8PM - Team Zoom

### MON

10AM - Monday Leaders  
8PM - Presentation

### TUES

8PM - Presentation

### WED

8PM - Presentation

### THURS

8PM - Presentation

### FRI

8PM - Presentation

### SAT

10AM - Fireside Chat  
8PM - Presentation

All times listed are Eastern Time Zone. 8PM = 7PM Central, 6PM Mountain, 5PM Pacific