

TEAM PINNACLE

Advancement

Blueprint



CONGRATULATIONS!

You are a new ASSOCIATE!

Your Associate Number:

WELCOME TO THE TEAM!

GO TO:

associatestart.com



This is your working roadmap to whatever income levels you would like to accomplish.

GOAL: Climb to higher ranks in the commission structure to increase your earnings!

Write down your **WHY**:

Money **GOALS**:

1st week: _____

1st month: _____

1st year: _____

Craft your **STORY**:

1. Your background: _____

2. Your problem(s): _____

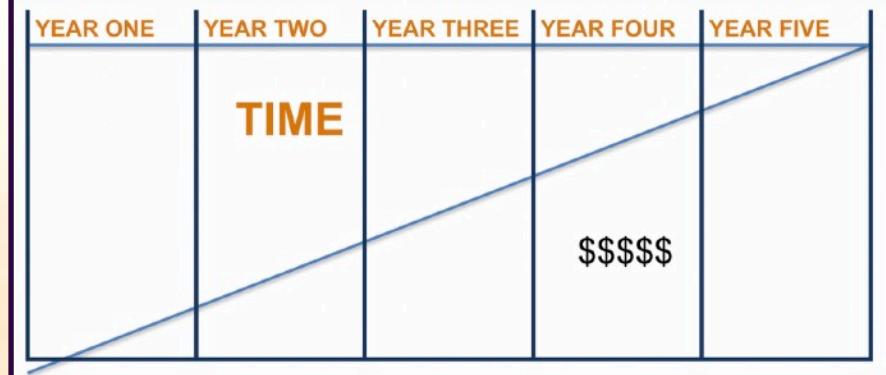
(Ask if they can relate)

3. Your solution: **STARTING YOUR BUSINESS!**

Ask if they want to see the solution you found.

Date **IF** you want to go **FULL TIME**:

Invest Time To Get A Big Return



SUPPORT TEAM:

Senior Director: _____

Executive Director: _____

LAUNCH Presentation Date/Time:

Place: _____

SENIOR ASSOCIATE

Start/Effective Date: _____ within 20 days by: _____

- Your first 7 days are 100% focused on helping you GET PAID from LegalShield.
- **FAST START QUALIFY** - earn your first PROMOTION to SENIOR ASSOCIATE.
- **GOAL:** 3 Membership sales PLUS one recruit OR 5 Membership sales

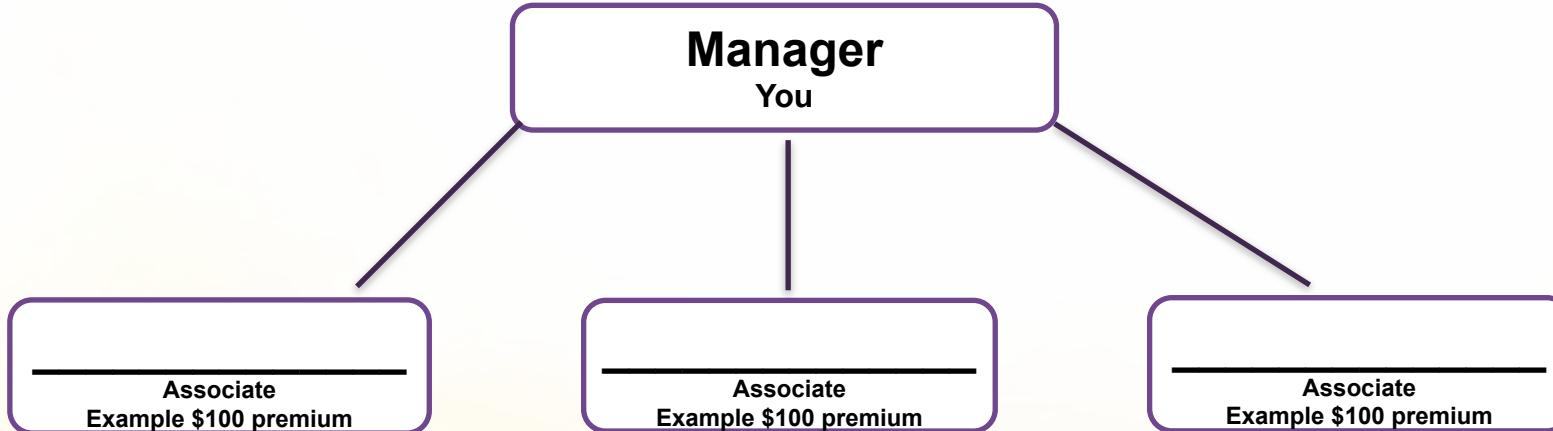


- **BONUS:** When you Fast Start Qualify to Sr Associate in your first 30 days, you can receive a \$200 bonus. The sponsor bonus pays at \$100, as does the qualified Upline Power Team Sr. Director, Executive Director and Platinum bonuses.

MANAGER

Start/Effective Date: _____ within 45 days by: _____

→ **GOAL:** 3 Associates AND \$300 organizational or \$500 in personal premium



\$300

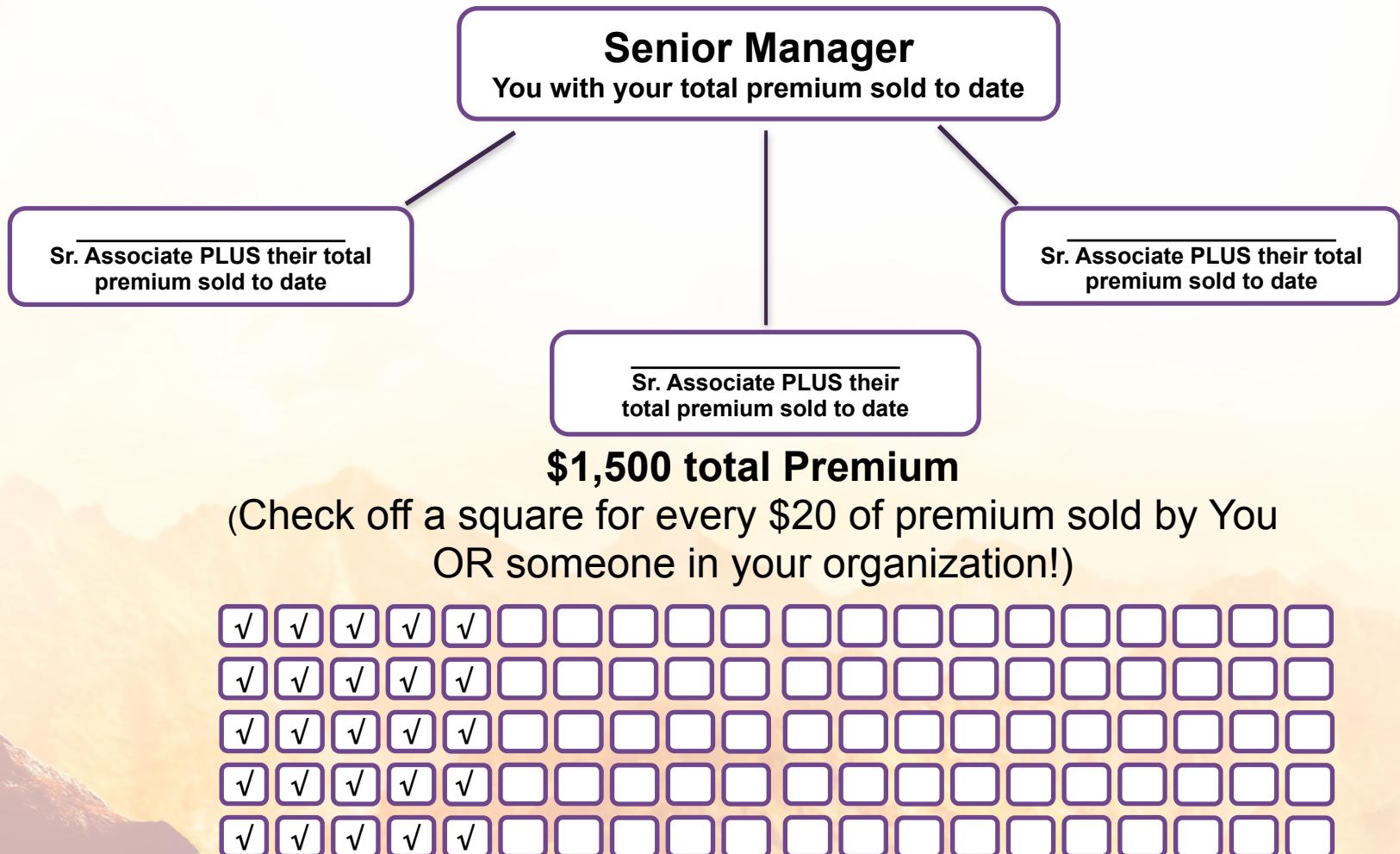
(Check off a square for every \$10 of premium sold by you
OR someone on your team)

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→ **BONUS:** Take Fast Start Training and rank up to
MANAGER within 45 days to earn a \$400 bonus!

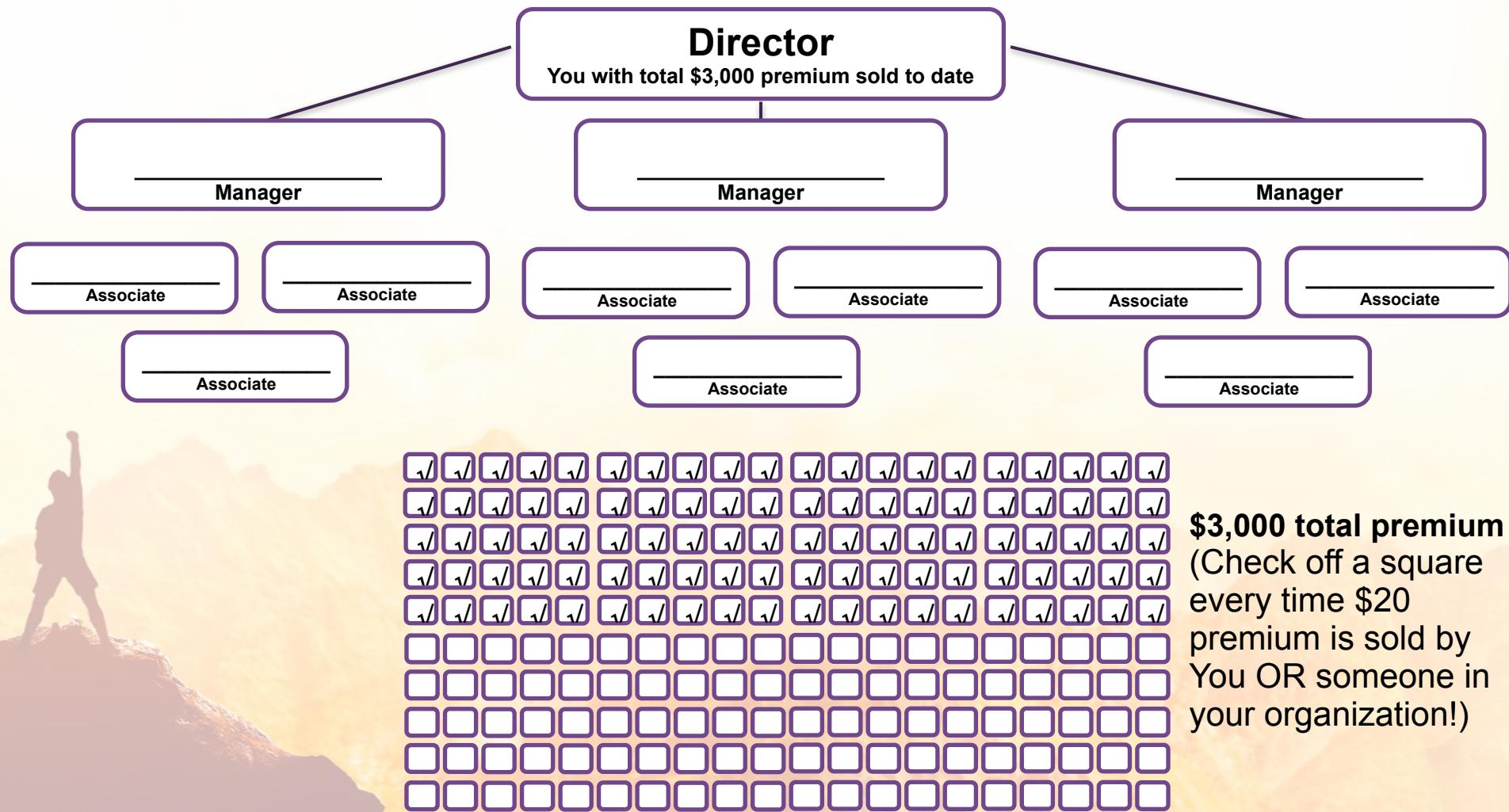
SENIOR MANAGER

→ GOAL: 3 Senior Associates AND \$1,500 in premium sold personally or organizationally.



DIRECTOR

GOAL: 3 Managers AND \$3,000 in premium sold personally or organizationally



\$3,000 total premium
(Check off a square
every time \$20
premium is sold by
You OR someone in
your organization!)

BONUS: You have achieved the **TOP permanent position in LegalShield!**

SENIOR DIRECTOR (QUALIFY MONTHLY)

→ **GOAL:** To achieve Senior Director you must qualify as Director with \$3,000 in total premium sold with the proper structure, personally Performance Club Qualify and have \$700 in premium (not more than \$350 from any 1 leg) in a calendar month.

Senior Director
You

(Check off a square every time \$20 in premium is sold by
you OR someone in your organization!)



→ **BONUS:** You receive a MASSIVE PAY RAISE at this level and are well on your way to earning \$3,000-\$5,000 per month PART-TIME!

EXECUTIVE DIRECTOR (QUALIFY MONTHLY)

→ **GOAL:** To achieve Executive Director you must:

1. Qualify for Director
2. Personally Performance Club Qualify; with
3. \$1,400 in organizational premium with not more than \$700 from any one leg of business.

Executive Director You

\$1,400 in premium per calendar month

(Check off a square every time \$20 in premium is sold by you
OR someone in your organization!)

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BONUS: Executive Director is the gateway to FINANCIAL FREEDOM
\$6,000-\$8,000 per month PART-TIME!

CONGRATULATIONS on achieving Executive Director!!!

- Now you have **one** task and **one** task only!
DUPLICATE your Success in Another Person on
Your Team & HELP THEM BUILD INTO AN
EXECUTIVE DIRECTOR ORGANIZATION. You
are Building a TEAM of LEADERS who then
DEVELOP MORE LEADERS!!!
- Stay in the **Performance Club** and teach
EVERYONE on your team to do the same!
- Be sure they all have a copy of this document!
- NEXT STOP: **PLATINUM WORLD!!!**

Commissions (Based on \$37.95 Preferred Legal + \$34.95 IDShield)

Your Level	Personal Income	Team Override	
Executive Director*	\$416	\$85 +	
Senior Director*	\$331	\$85 +	
Director	\$246	\$68 +	
Bonus	Senior Manager	\$46 +	
\$500 ¹ (45 Days)	Manager	\$32 +	
\$200 ² (20 Days)	Senior Associate	\$20	
	Associate	\$80	

\$336

¹ Advance to Manager

² Fast Start Qualify

*Based on Elite Level Commissions



PATHWAY TO PLATINUM

5 Phases of Growth

PHASE 1	PHASE 2	PHASE 3	PHASE 4	PHASE 5
Fast Start Qualify!	Performance Club	Go Manager	Executive Director	Platinum
3 Memberships & 1 recruit or 5 Memberships FIRST 20 DAYS	\$150 in personal premium every month	3 Associates and \$300 total premium	12 Team Members who PCQ monthly	1 Executive Director in 4 different lines of your organization





Performance Club Matching Bonuses

Help Associates Get Performance Club Qualified!

Power Team Sr. Directors or Above can earn a Matching Bonus for Each Month an Associate on Their Team Earns a Performance Club Check in Their First 23 Months!

Months PC Qualified	Qualifier Bonus	First Upline Power Team Sr. Director (100% Match)	First Upline Power Team Executive Director (50% Match)	First Upline Power Team Platinum (50% Match)
3-11	\$200 Bonus	\$200	\$100	\$100
12-23	\$400 Bonus	\$400	\$200	\$200

There is no limit to the number of Matching Bonuses a qualified upline Power Team Sr. Director or Above can earn in a month!

How to Qualify:

- Upline Sr. Directors, Executive Directors & Platinum Executive Directors must be Power Team qualified in the month their downline PC qualifier earns their Performance Club Check to be eligible.
- Power Team qualified is defined as achieving a level rank for three consecutive months (e.g. qualify Sr. Director in January, February, & March to be considered a Power Team Sr. Director in April).
- Upline Power Team Senior Director, Power Team Executive Director, and Power Team Platinum bonuses are determined in the month of their downline's Performance Club Check payout.
- PC Matching Bonuses will be earned during the first 3-23 months in which their qualifying downline associate earns a Performance Club Check.
- See next page for full matching bonus eligibility requirements.



LegalShield

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Team Pinnacle System

Team Zooms are on PinnacleLeaderZoom.com



What is the “Weekly Team Zoom”?

Once a week, we have top leaders share updates, train on relevant topics, shares stories, showcase new success stories, and accelerate everyone's learning and earning curves. Lasts one hour.

What is a “Fireside Chat”?

Top leaders will be on the Zoom to lead the conversations and share valuable insights. Feel free to share, ask questions, and bond with our teammates. This is a highly interactive part of our team culture. Lasts one hour on Saturday mornings.

Monday Leaders Zoom

Start your week learning from the top mentors on leadership and business development (*MondayLeaders.com)

Nightly Presentation Zooms are on PinnacleZoom.com

SUN

7PM - Presentation
8PM - Team Zoom

MON

10AM - Monday Leaders
8PM - Presentation

TUES

8PM - Presentation

WED

8PM - Presentation

THURS

8PM - Presentation

FRI

8PM - Presentation

SAT

10AM - Fireside Chat
8PM - Presentation

All times listed are Eastern Time Zone. 8PM = 7PM Central, 6PM Mountain, 5PM Pacific